



## **BPOS INTRODUCES: HUMAN RESOURCE FUNCTIONS**

Brownstone Technology Solutions (BTS) is proud to provide you with periodic updates on the progress of our new point of sales software, BPOS. BPOS will be a state of the art POS software with versions for both the hospitality and retail industries with back office and enterprise level integration. Key features of BPOS will include easy to use human resource, inventory and scheduling functions and a dynamic user interface that may be customized on a client by client basis.

The human resource module, like all modules, will be composed of easy to use input screens that are designed for easy input by end users. The HR module will provide users with the ability to track all important employee information in addition to the specialized ability to:

1. Track employee qualifications and requirements by job. The user may define requirements for a job and job requirements function will track and ensure any employee assigned to a job meets those requirements. This can be used for items such as requiring a current drivers license and insurance for drivers.
2. Track employee HR History for both good and bad items such as times late or customer appreciation awards. The program allows for the tracking of an unlimited amount of HR related matters such as Employee of the month, Absent Tracking, Disciplinary Tracking, or Performance Review Tracking for each employee.
3. Track the pay and promotion history of all employees along with all their benefits and work history. Each employees file will contain a detailed history of all past activities.

BPOS is being designed with you, the end user, in mind. Each month all current clients will be provided with updated information on the progress of programming and the benefits and functionalities of different sections within BPOS.

As we near the release of BPOS we will be implementing new software and hardware support programs. Software support for Alliance will be discontinued effective December 31, 2009. All current support clients will be provided with details of service changes at the time of renewal.

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### **Upcoming BTS Events:**

◇ **Nightclub and Bar  
Beverage Retailer Show  
2009**  
**March 2 thru March 5**  
**Las Vegas, NV**

◇ **International Pizza  
Expo 2009**  
**March 10 thru March 12**  
**Las Vegas, NV**

**Visit BTS' Customer  
Portal for Additional  
Event Information.**

[www.brownstonets.com](http://www.brownstonets.com) and  
Click on Partner Link

## BTS BPOS 100-HWS POS Workstation Package

Providing our customers with competitive pricing while maintaining the quality of products our customers seek and deserve is our mission and goal. Brownstone Technology Solutions is proud to introduce our new Point of Sale Workstation complete with:

- ◇ Book size PC with Intel Atom Processor, with 533 MHz system bus
- ◇ 15" Elo Resistive Touch Screen and a sturdy base
- ◇ Magnetic Stripe Reader, up to 1,000,000 Card Swipe long life read head
- ◇ Compact Cash Drawer—all steel construction

**BTS Item No.: 10-10-000**



The BPOS 100-HWS is your choice for a fast, functional and compact workstation fit for any food establishment. Visit our BTS E-store today at [www.btsestore.com](http://www.btsestore.com), or contact your Brownstone Technology Solutions' representative today to obtain a BTS Product Catalogue for a complete listing on Products and Services offered.

## QUICK TIP: Software Support, Peace of Mind

Ensuring our customers' needs are met is Brownstone Technology Solutions' number 1 priority. In order to meet your needs, it is important that you maintain your yearly Software Support up-to-date and that you elect the support level best suited to meet your specific needs. Quite often we find our customers overlook their Yearly Support Renewal Contracts only to find their support request delayed. While customer satisfaction is our priority, service may be interrupted. We urge you to renew your Support in a timely manner to avoid service delays.

Yearly Software Support enables our customers to unlimited Software Support during normal BTS business hours. There are various levels of support, each entitling you to specific service levels and free support.

### **Software Support Summary**

- ◇ Level 1 Support; Upgrades Only: Entitles our customers to Unlimited upgrade downloads and uploads of Software updates. (*Upgrades not currently offered for ALLIANCE Software due to new BPOS Development.*)
- ◇ Level 2 Support; Standard Support: Entitles our customers to Free Support during normal business hours and a discount rate for Critical Mission Support after business hours.
- ◇ Level 3 Support, Premium Support: Entitles our customers to Free Support during normal business hours and Free support for Critical Mission issues after business hours.

Renew your support today! Contact a Brownstone Technology Solution representative to obtain a free renewal quote.

## Managing Business Risk with BTS Video Surveillance Systems

Latest research has shown that, the retail business earned 8 trillion dollars world wide as a result it has become a prime target not only for shoplifting but for employee theft, robbery and vendor fraud, it was subject to a 41.6 billion dollar loss. These factors can be detrimental to retail businesses profitability. Brownstone Technology Solutions (BTS) understands challenges' facing today's retail businesses and provides the most advanced digital video compression technologies to bring you highest picture quality and video performance, providing your business with the optimal level of safety measures.



### Benefits of

#### Video Surveillance:

- ◇ Provides an effective, budget-friendly method to improve safety and security of employees and customers.
- ◇ Supplies irrefutable, clear visual evidence in the event of a security breach and incident
- ◇ Assist with employee behavior modification and proactively works to prevent problems.
- ◇ Decrease theft and property losses, resulting in lower insurance premiums.
- ◇ Delivers high return on investment and in-

A BTS Surveillance system offers you the peace of mind knowing that your business is secure. BTS provides digital surveillance solutions ranges from one to sixteen cameras per system to accommodate facilities of all sizes, Cameras can be viewed live on a local monitor screen or over a network or internet connection. Video can be recorded based on specifiable schedules or motion detection, further refine the system to fit your business' needs. Point of Sale (POS) integration software helps you track cash register transactions. By bringing video and transaction data together, it provides visual contextual awareness to reduce shrinkage and protect asset against business losses.

Choosing a surveillance solution is an important decision for every business. Brownstone Technology Solutions digital video surveillance systems address important business and surveillance issues, while improving business risk management, employee safety, inventory shrinkage, shoplifting and operational efficiencies. BTS strives to build genuine and trusting relationships with our clients and in doing so, our primary focus is on your business' security. At BTS, we always have your best interest in mind.

If you would like more information or live demo please call, 800-241-6808.



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Brownstone Technology Solutions provides a variety of products and services related to point-of-sale systems, video surveillance systems, network services, hosted services, business computers, servers, remote video monitoring and related training. BTS products and services are specifically designed for the hospitality and manufacturing industries.

BTS provides customized computers and servers to meet all of your technology needs.

BTS specializes in integrated systems for the restaurant and bar, hotel and motel, retail and manufacturing industries.